

Stock Recommendations



OCTOBER 3, 2018

Stock Recommendations

Name of the company	Latest Reco ^	Price as on 3-Oct (Rs)	Price as on latest Report (Rs)	Latest price target ^ (Rs)	Upside/ (Down-side) (%)	Latest Report Date	Mkt Cap (Rs mn)	EPS (Rs)		PE (x)		RoE (%)		EV/EBIDTA (x)	
								FY19E	FY20E	FY19E	FY20E	FY19E	FY20E	FY19E	FY20E
Auto & Auto Ancillary															
Apollo Tyres	ACCUMULATE	207	286	301	45.7	03-Aug-18	118,147	17.6	25.1	11.7	8.2	9.9	12.8	7.5	6.0
Ashok Leyland	BUY	119	111	128	7.7	19-Jul-18	338,247	6.4	7.1	18.6	16.7	24.3	23.7	9.8	8.6
Bajaj Auto Ltd	REDUCE	2,731	2,684	2,808	2.8	24-Jul-18	790,467	147.3	165.2	18.5	16.5	21.1	21.2	13.2	11.9
Escorts Ltd	ACCUMULATE	621	908	958	54.3	31-Jul-18	76,383	52.3	53.2	11.9	11.7	19.1	16.4	10.3	9.7
FIEM Industries Ltd	BUY	570	720	1,030	80.7	11-Sep-18	7,526	43.2	54.2	13.2	10.5	12.1	13.7	5.8	4.7
Gabriel India Ltd	BUY	120	142	185	53.7	10-Aug-18	17,338	7.8	9.2	15.4	13.1	19.8	20.0	8.3	6.7
Hero MotoCorp Ltd	ACCUMULATE	2,914	3,251	3,473	19.2	06-Aug-18	582,700	183.4	204.3	15.9	14.3	29.4	29.4	10.3	9.2
Mahindra & Mahindra	ACCUMULATE	791	927	984	24.4	08-Aug-18	983,399	38.0	40.8	20.8	19.4	14.1	13.7	11.2	9.9
Maruti Suzuki India Ltd	ACCUMULATE	7,246	9,397	10,360	43.0	27-Jul-18	2,188,292	320.9	414.4	22.6	17.5	21.5	23.5	12.6	9.6
Sterling Tools Ltd	ACCUMULATE	335	385	418	24.8	13-Aug-18	12,060	16.1	19.0	20.8	17.6	21.3	20.9	11.5	9.9
Talbro Automotive Components Ltd	BUY	246	287	396	60.9	30-Aug-18	2,953	21.5	28.3	11.4	8.7	14.0	16.1	7.2	5.7
Tata Motors	REDUCE	228	264	277	21.7	01-Aug-18	772,930	14.0	20.8	16.3	10.9	4.9	6.8	4.0	3.3
Building Material															
Asian Granito India Ltd (AGL)	ACCUMULATE	178	230	255	43.4	16-Aug-18	5,352	12.5	15.9	14.2	11.2	8.4	9.9	7.2	6.1
Century Plyboards (India) Ltd	BUY	178	250	323	81.7	26-Jul-18	39,561	10.0	11.9	17.8	14.9	23.7	23.0	11.2	9.5
Greenply Industries Ltd	BUY	151	202	286	89.3	09-Aug-18	18,235	10.5	12.4	14.4	12.2	13.2	13.8	8.8	7.3
Kajaria Ceramics Ltd	BUY	371	433	551	48.6	25-Jul-18	58,904	16.6	19.7	22.3	18.8	18.2	18.6	12.1	10.3
Shankara Building Products Ltd	BUY	1,243	1,653	2,017	62.3	17-Aug-18	28,393	44.6	53.1	27.9	23.4	20.3	20.1	14.3	12.7
Supreme Industries Ltd	ACCUMULATE	966	1,204	1,324	37.1	01-Aug-18	122,631	35.9	45.6	26.9	21.2	22.4	24.4	13.6	10.9
Capital Goods & Engineering															
AIA Engineering	SELL	1,741	1,705	1,700	(2.4)	14-Aug-18	164,200	53.3	68.1	32.7	25.6	15.6	17.2	21.6	16.8
Bharat Electronics	BUY	83	116	135	61.9	01-Aug-18	203,246	6.0	6.7	13.9	12.4	17.8	18.1	7.3	7.0
Cummins India	ACCUMULATE	670	740	785	17.2	03-Sep-18	185,669	27.8	32.8	24.1	20.4	19.1	21.6	19.6	16.5
Engineers India Ltd	BUY	114	126	187	64.0	13-Aug-18	76,836	7.2	8.4	15.8	13.6	20.5	22.0	9.0	7.1
Genus Power Infrastructures Ltd	BUY	31	44	58	89.5	02-Aug-18	7,873	2.6	3.2	11.8	9.6	8.6	10.0	5.8	4.7
Greaves Cotton	ACCUMULATE	130	152	165	27.1	14-Sep-18	31,691	9.3	10.1	14.0	12.9	22.3	22.6	8.9	7.9
Larsen & Toubro	BUY	1,245	1,352	1,520	22.0	24-Aug-18	1,746,121	61.0	69.9	20.4	17.8	14.6	15.1	16.3	14.2
Praj Industries Ltd	ACCUMULATE	94	83	89	(5.8)	09-Aug-18	16,755	3.4	4.5	27.8	21.0	8.6	11.2	16.5	12.7

Stock Recommendations

Name of the company	Latest Reco ^	Price as on 3-Oct (Rs)	Price as on latest Report (Rs)	Latest price target ^ (Rs)	Upside/ (Down-side) (%)	Latest Report Date	Mkt Cap (Rs mn)	EPS (Rs)		PE (x)		RoE (%)		EV/EBIDTA (x)	
								FY19E	FY20E	FY19E	FY20E	FY19E	FY20E	FY19E	FY20E
Va Tech Wabag Ltd	BUY	288	372	476	65.5	13-Aug-18	15,240	31.1	36.6	9.2	7.9	14.0	14.6	4.1	3.5
Voltamp Ltd	BUY	840	952	1,320	57.1	20-Aug-18	8,484	93.5	101.4	9.0	8.3	14.3	13.9	5.8	3.5
Cement															
India Cements Ltd	REDUCE	99	108	112	13.1	14-Aug-18	30,527	4.6	7.1	21.5	14.0	2.7	4.0	6.9	5.7
Shree Cement	ACCUMULATE	16,632	17,175	18,487	11.2	31-Jul-18	579,471	369.9	433.4	45.0	38.4	13.6	14.1	18.6	16.8
UltraTech Cement	BUY	3,864	3,857	4,726	22.3	20-Jul-18	1,060,405	110.7	139.5	34.9	27.7	11.1	12.6	16.1	13.7
Chemicals															
Aksharchem India Ltd	REDUCE	482	525	533	10.6	14-Aug-18	3,522	41.9	44.4	11.5	10.9	12.8	12.2	5.8	5.4
Bodal Chemicals Ltd	REDUCE	119	124	130	8.9	17-Aug-18	14,567	10.9	13.0	11.0	9.2	16.3	16.9	6.8	5.8
GHCL Ltd	BUY	210	253	330	57.3	17-Sep-18	20,313	36.8	41.6	5.7	5.0	18.7	17.9	4.8	4.4
Construction															
Dilip Buildcon Ltd	BUY	638	852	1,276	100.0	17-Aug-18	87,278	60.1	67.1	10.6	9.5	28.7	24.7	6.2	4.9
IRB Infrastructure Developers	BUY	138	194	271	96.2	26-Jul-18	48,560	28.9	33.9	4.8	4.1	16.5	16.6	11.8	11.8
KNR Construction	BUY	192	229	283	47.4	14-Aug-18	26,983	10.1	15.6	19.0	12.3	11.6	15.7	7.9	5.2
Nagarjuna Construction	BUY	75	97	151	101.7	14-Aug-18	41,612	7.3	8.2	10.3	9.1	9.9	10.2	4.5	3.7
NBCC (India) Ltd	BUY	58	62	95	64.5	28-Sep-18	103,950	2.3	2.9	25.1	19.9	21.7	24.5	16.3	11.7
PNC Infratech Ltd	BUY	137	165	219	60.0	10-Aug-18	35,102	9.0	11.8	15.2	11.6	12.1	14.0	7.2	5.0
Simplex Infrastructures	BUY	258	413	600	132.6	21-Aug-18	14,629	26.3	39.9	9.8	6.5	7.8	9.9	5.7	5.3
Vascon Engineers Ltd	BUY	23	27	48	109.2	20-Aug-18	3,993	2.4	3.6	9.6	6.4	5.6	7.9	8.4	5.7
Consumer Durables															
Amber Enterprises Ltd	BUY	924	921	1,145	24.0	13-Aug-18	28,998	33.5	46.5	27.6	19.9	11.1	13.6	13.2	10.1
Bajaj Electricals Ltd	ACCUMULATE	496	508	545	9.9	03-Oct-18	48,975	19.5	25.4	25.4	19.5	19.7	21.9	14.7	11.9
Blue Star Ltd	ACCUMULATE	579	703	743	28.4	10-Aug-18	55,160	17.8	24.2	32.5	23.9	16.5	20.3	17.5	14.2
Eveready Industries India Ltd	BUY	212	230	322	52.2	27-Jul-18	15,383	9.5	14.4	22.3	14.7	18.5	23.5	13.2	9.6
Havells India Ltd	SELL	611	560	500	(18.2)	23-Jul-18	381,546	14.1	16.6	43.4	36.8	21.1	22.3	26.2	21.8
MIRC Electronics Ltd	BUY	25	28	32	28.0	18-Sep-18	5,773	0.9	1.8	27.8	13.9	8.6	14.5	14.9	10.7
Voltas Ltd	ACCUMULATE	530	620	658	24.2	13-Aug-18	175,066	18.3	23.9	28.9	22.2	14.7	17.1	20.2	15.6

Stock Recommendations

Name of the company	Latest Reco ^	Price as on 3-Oct (Rs)	Price as on latest Report (Rs)	Latest price target ^ (Rs)	Upside/ (Down-side) (%)	Latest Report Date	Mkt Cap (Rs mn)	EPS (Rs)		PE (x)		RoE (%)		EV/EBIDTA (x)	
								FY19E	FY20E	FY19E	FY20E	FY19E	FY20E	FY19E	FY20E
FMCG															
Hindustan Unilever	SELL	1,619	1,753	1,605	(0.9)	17-Jul-18	3,497,148	29.1	35.7	55.6	45.4	89.3	89.8	38.7	31.6
ITC Ltd	BUY	295	287	330	12.0	27-Jul-18	3,595,298	10.3	11.4	28.6	25.8	23.5	24.7	18.7	16.8
Marico Ltd	ACCUMULATE	327	352	375	14.6	06-Aug-18	422,088	7.2	8.9	45.4	36.8	34.4	37.6	31.3	25.1
Information Technology															
Cyient Ltd (Infotech)	BUY	772	717	810	4.9	30-Aug-18	87,230	42.9	52.3	18.0	14.8	18.9	19.5	11.7	9.6
KPIT Technologies	NOT RATED	220	287	NIL	NIL	12-Jun-18	43,460	21.6	25.1	10.2	8.8	15.9	17.0	7.7	6.1
NIIT LTD	BUY	73	95	125	71.0	30-Jul-18	12,208	6.3	8.6	11.6	8.5	7.5	14.4	6.4	4.4
NIIT Technologies	ACCUMULATE	1,207	1,121	1,185	(1.8)	19-Jul-18	70,767	62.0	69.7	19.5	17.3	18.5	18.0	10.2	8.9
Persistent Systems	BUY	740	827	1,025	38.5	31-Jul-18	59,196	52.2	65.1	14.2	11.4	18.4	20.0	7.5	5.7
Qess Corp Ltd	BUY	869	1,128	1,302	49.8	27-Jul-18	126,034	28.7	32.6	30.3	26.7	15.6	15.2	25.0	21.0
Zensar Technologies	ACCUMULATE	316	250	275	(13.2)	14-Aug-18	71,156	14.5	17.7	21.8	17.8	25.8	26.8	13.2	10.5
Metals & Mining															
Hindustan Zinc	ACCUMULATE	294	284	300	2.1	23-Aug-18	1,242,033	23.1	24.4	12.7	12.0	24.5	22.8	6.8	6.1
Jindal Stainless (Hisar) Ltd	BUY	111	127	227	105.3	01-Aug-18	26,090	19.1	24.5	5.8	4.5	23.4	23.1	3.1	2.2
JSW Steel	ACCUMULATE	383	317	340	(11.3)	26-Jul-18	926,678	28.5	29.6	13.5	13.0	20.6	17.3	7.8	7.5
MOIL Ltd	BUY	168	174	260	55.1	13-Aug-18	44,649	17.2	19.4	9.7	8.6	14.4	14.7	4.0	3.1
National Aluminium Co	BUY	69	72	100	44.9	10-Aug-18	133,377	9.6	7.8	7.2	8.8	17.0	13.1	3.4	4.0
NMDC Ltd	BUY	115	108	125	9.1	29-Aug-18	362,675	12.2	11.3	9.4	10.1	14.3	12.2	5.6	5.9
Tata Sponge Iron Ltd	REDUCE	831	955	1,055	27.0	19-Jul-18	12,797	98.5	98.7	8.4	8.4	13.8	12.5	2.7	2.1
Oil & Gas															
Castrol India Ltd **	BUY	144	167	195	35.8	02-Aug-18	141,988	7.3	7.8	19.7	18.4	52.1	51.6	12.1	11.2
Chennai Petroleum Corporation	BUY	290	317	373	28.5	31-Jul-18	43,240	64.2	67.7	4.5	4.3	22.2	20.4	3.4	3.2
Gujarat State Petronet Ltd (GSPL)	SELL	182	198	182	0.0	01-Aug-18	102,620	11.2	11.0	16.2	16.5	11.7	10.5	6.2	6.3
Indraprastha Gas (IGL)	SELL	241	276	257	6.6	07-Sep-18	168,840	12.1	14.1	19.9	17.1	20.8	20.6	11.2	9.1
Mahanagar Gas Ltd	ACCUMULATE	810	948	1,030	27.2	02-Aug-18	80,023	56.7	59.9	14.3	13.5	24.9	23.1	7.7	7.1
MRPL	BUY	72	83	106	47.5	13-Aug-18	125,881	11.3	12.3	6.4	5.8	17.8	16.9	4.7	4.2
Oil India Ltd	BUY	220	207	245	11.4	16-Aug-18	249,508	27.1	28.0	8.1	7.9	9.7	9.7	6.3	6.3
Petronet LNG	BUY	222	231	267	20.4	30-Jul-18	332,550	16.1	18.6	13.8	11.9	22.0	22.0	7.2	6.2

Stock Recommendations

Name of the company	Latest Reco ^	Price as on 3-Oct (Rs)	Price as on latest Report (Rs)	Latest price target ^ (Rs)	Upside/ (Down-side) (%)	Latest Report Date	Mkt Cap (Rs mn)	EPS (Rs)		PE (x)		RoE (%)		EV/EBIDTA (x)	
								FY19E	FY20E	FY19E	FY20E	FY19E	FY20E	FY19E	FY20E
Paints															
Akzo Nobel India Ltd	BUY	1,597	1,720	2,200	37.7	03-Aug-18	74,599	55.8	64.7	28.6	24.7	20.9	21.3	17.5	14.7
Asian Paints Ltd	SELL	1,252	1,467	1,420	13.4	25-Jul-18	1,200,428	26.6	30.2	47.1	41.4	24.7	24.0	31.4	27.4
Berger Paints	SELL	284	338	305	7.6	31-Aug-18	275,052	5.9	6.8	48.1	41.7	24.2	23.3	29.5	25.7
Kansai Nerolac Paints Ltd	BUY	450	477	600	33.3	23-Jul-18	242,604	11.9	13.5	37.8	33.3	20.3	19.6	24.7	21.7
Real Estate															
The Phoenix Mills Ltd	BUY	517	597	707	36.7	28-Aug-18	79,168	17.9	20.6	28.9	25.1	9.3	9.8	12.9	12.0
Shipping															
GE Shipping Company	SELL	281	352	350	24.6	08-May-18	42,712	22.0	24.1	12.8	11.7	4.1	4.3	3.8	3.0
Shipping Corporation of India	BUY	43	85	110	154.3	16-Feb-18	18,316	4.7	6.2	9.2	7.0	3.0	3.8	2.3	2.1
Transportation															
Adani Port & Special Eco Zone	BUY	330	378	485	47.1	10-Sep-18	678,296	22.9	26.2	14.4	12.6	21.1	20.3	10.0	8.7
Allcargo Global Logistics	BUY	99	121	145	47.0	27-Aug-18	24,268	9.1	9.7	10.8	10.2	8.9	8.9	5.4	4.9
Blue Dart Express	SELL	2,961	3,690	3,215	8.6	01-Aug-18	70,176	73.7	84.6	40.2	35.0	23.9	22.5	23.3	20.9
Cochin Shipyard Ltd	BUY	397	440	610	53.8	16-Aug-18	53,944	30.5	33.9	13.0	11.7	12.0	12.3	4.8	4.4
Container Corporation of India	BUY	641	652	775	20.9	30-Jul-18	312,585	24.1	27.7	26.6	23.1	13.5	13.9	18.7	16.0
VRL Logistics Ltd	BUY	265	320	395	49.3	13-Aug-18	24,122	13.5	16.5	19.6	16.0	17.8	19.7	8.6	7.2
Others															
Arvind Ltd	BUY	317	420	500	57.9	07-Aug-18	82,025	16.3	25.2	19.4	12.6	9.9	13.8	9.8	7.6
Carborundum Universal Ltd	BUY	369	362	420	14.0	07-Aug-18	69,057	14.6	19.2	25.2	19.2	15.9	18.3	13.8	10.8
Central Depository Services (I) Ltd	BUY	227	268	320	40.9	06-Aug-18	23,851	10.6	12.0	21.4	18.9	16.6	16.9	14.5	12.4
Dollar Industries Ltd	BUY	280	313	427	52.5	14-Aug-18	15,960	13.0	15.6	21.5	17.9	19.1	19.5	12.5	10.7
Essel Propacl Ltd	BUY	102	105	140	37.8	07-Aug-18	31,902	6.7	8.2	15.2	12.4	14.9	15.8	7.4	6.4
Finolex Industries	ACCUMULATE	526	630	671	27.6	04-Sep-18	65,218	28.6	33.6	18.4	15.7	12.4	13.4	8.7	7.2
Indo Count Industries Ltd	BUY	62	83	103	65.1	07-Aug-18	12,318	7.3	9.4	8.5	6.6	14.2	16.0	6.4	5.2
Insecticides (India) Ltd	BUY	478	724	892	86.5	10-Aug-18	9,881	49.1	55.7	9.7	8.6	17.1	16.6	6.2	5.4
Maharashtra Seamless Ltd	BUY	433	472	805	86.1	24-Sep-18	28,981	61.7	72.1	7.0	6.0	13.2	13.6	5.1	4.1
Mahindra Holidays & Resorts India Ltd	BUY	219	279	390	78.5	13-Aug-18	29,061	12.8	14.7	17.1	14.9	20.8	21.0	9.8	8.2
Mirza International Ltd	BUY	80	100	120	49.9	10-Aug-18	9,606	6.3	8.0	12.7	10.0	12.6	14.2	7.0	5.9

Stock Recommendations

Name of the company	Latest Reco ^	Price as on 3-Oct (Rs)	Price as on latest Report (Rs)	Latest price target ^ (Rs)	Upside/ (Down-side) (%)	Latest Report Date	Mkt Cap (Rs mn)	EPS (Rs)		PE (x)		RoE (%)		EV/EBIDTA (x)	
								FY19E	FY20E	FY19E	FY20E	FY19E	FY20E	FY19E	FY20E
Mold-Tek Packaging Ltd	BUY	300	305	351	17.0	06-Aug-18	8,310	14.6	16.7	20.5	18.0	20.5	20.4	12.2	10.6
Radico Khaitan Ltd	ACCUMULATE	354	403	449	26.9	27-Jul-18	47,075	13.5	16.6	26.2	21.3	14.7	15.8	14.6	12.4
Time Technoplast Ltd	BUY	133	140	195	46.7	06-Aug-18	30,049	10.3	13.0	12.9	10.2	14.7	16.1	6.8	5.6
VIP Industries Ltd	ACCUMULATE	414	529	570	37.5	06-Aug-18	58,852	12.3	14.2	33.7	29.2	29.3	27.7	22.5	19.1
Wonderla Holidays Ltd	BUY	286	335	406	41.7	09-Aug-18	16,213	9.3	12.0	30.8	23.9	6.6	8.3	13.9	11.2

Source: Kotak Securities - Private Client Research

^ All recommendations are with a 9-12 month perspective from the date of the report/update. Investors are requested to use their discretion while deciding the timing, quantity of investment as well as the exit.

* Figures for CY18 & CY19

** Figures for CY19 & CY20

Figures for CY18 & FY20 (15 month period)

Figures for CY19 & CY20 - September year ending

NR Not Rated. The investment rating and target price, if any, have been suspended temporarily. Such suspension is in compliance with applicable regulation(s) and/or Kotak Securities policies in circumstances when Kotak Securities Or its affiliates is acting in an advisory capacity in a merger or strategic transaction involving this company and in certain other circumstances.

NM Not meaningful

RATING SCALE

Definitions of ratings

- BUY** – We expect the stock to deliver more than 12% returns over the next 12 months
- ACCUMULATE** – We expect the stock to deliver 5% - 12% returns over the next 12 months
- REDUCE** – We expect the stock to deliver 0% - 5% returns over the next 12 months
- SELL** – We expect the stock to deliver negative returns over the next 12 months
- NR** – **Not Rated.** Kotak Securities is not assigning any rating or price target to the stock. The report has been prepared for information purposes only.
- RS** – **Rating Suspended.** Kotak Securities has suspended the investment rating and price target for this stock, either because there is not a Sufficient fundamental basis for determining, or there are legal, regulatory or policy constraints around publishing, an investment rating or target. The previous investment rating and price target, if any, are no longer in effect for this stock and should not be relied upon.
- NA** – **Not Available or Not Applicable.** The information is not available for display or is not applicable
- NM** – **Not Meaningful.** The information is not meaningful and is therefore excluded.
- NOTE** – Our target prices are with a 12-month perspective. Returns stated in the rating scale are our internal benchmark.

FUNDAMENTAL RESEARCH TEAM

<p>Rusmik Oza Head of Research rusmik.oz@kotak.com +91 22 6218 6441</p>	<p>Arun Agarwal Auto & Auto Ancillary arun.agarwal@kotak.com +91 22 6218 6443</p>	<p>Amit Agarwal Transportation, Paints, FMCG agarwal.amit@kotak.com +91 22 6218 6439</p>	<p>Nipun Gupta Information Tech, Midcap nipun.gupta@kotak.com +91 22 6218 6433</p>	<p>Deval Shah Research Associate deval.shah@kotak.com +91 22 6218 6423</p>	<p>K. Kathirvelu Support Executive k.kathirvelu@kotak.com +91 22 6218 6427</p>
<p>Sanjeev Zarbade Cap. Goods & Cons. Durables sanjeev.zarbade@kotak.com +91 22 6218 6424</p>	<p>Ruchir Khare Cap. Goods & Cons. Durables ruchir.khare@kotak.com +91 22 6218 6431</p>	<p>Jatin Damania Metals & Mining, Midcap jatin.damania@kotak.com +91 22 6218 6440</p>	<p>Cyndrella Carvalho Pharmaceuticals cyndrella.carvalho@kotak.com +91 22 6218 6426</p>	<p>Ledo Padinjarathala Research Associate ledo.padinjarathala@kotak.com +91 22 6218 7021</p>	
<p>Teena Virmani Construction, Cement, Buildg Mat teena.virmani@kotak.com +91 22 6218 6432</p>	<p>Sumit Pokharna Oil and Gas, Information Tech sumit.pokharna@kotak.com +91 22 6218 6438</p>	<p>Pankaj Kumar Midcap pankajr.kumar@kotak.com +91 22 6218 6434</p>	<p>Jayesh Kumar Economist kumar.jayesh@kotak.com +91 22 6218 5373</p>	<p>Krishna Nain M&A, Corporate actions krishna.nain@kotak.com +91 22 6218 7907</p>	

TECHNICAL RESEARCH TEAM

<p>Shrikant Chouhan shrikant.chouhan@kotak.com +91 22 6218 5408</p>	<p>Amol Athawale amol.athawale@kotak.com +91 20 6620 3350</p>
--	--

DERIVATIVES RESEARCH TEAM

<p>Sahaj Agrawal sahaj.agrawal@kotak.com +91 79 6607 2231</p>	<p>Malay Gandhi malay.gandhi@kotak.com +91 22 6218 6420</p>	<p>Prashanth Lalu prashanth.lalu@kotak.com +91 22 6218 5497</p>	<p>Prasenjit Biswas, CMT, CFTE prasenjtit.biswas@kotak.com +91 33 6625 9810</p>
--	--	--	--

OCTOBER 3, 2018

Disclosure/Disclaimer

Kotak Securities Limited established in 1994, is a subsidiary of Kotak Mahindra Bank Limited. Kotak Securities is one of India's largest brokerage and distribution house.

Kotak Securities Limited is a corporate trading and clearing member of Bombay Stock Exchange Limited (BSE), National Stock Exchange of India Limited (NSE), Metropolitan Stock Exchange of India Limited (MSE). Our businesses include stock broking, services rendered in connection with distribution of primary market issues and financial products like mutual funds and fixed deposits, depository services and Portfolio Management.

Kotak Securities Limited is also a depository participant with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL). Kotak Securities Limited is also registered with Insurance Regulatory and Development Authority as Corporate Agent for Kotak Mahindra Old Mutual Life Insurance Limited and is also a Mutual Fund Advisor registered with Association of Mutual Funds in India (AMFI). We are registered as a Research Analyst under SEBI (Research Analyst) Regulations, 2014.

We hereby declare that our activities were neither suspended nor we have defaulted with any stock exchange authority with whom we are registered in last five years. However SEBI, Exchanges and Depositories have conducted the routine inspection and based on their observations have issued advise/warning/deficiency letters/ or levied minor penalty on KSL for certain operational deviations. We have not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has our certificate of registration been cancelled by SEBI at any point of time.

We offer our research services to clients as well as our prospects.

This document is not for public distribution and has been furnished to you solely for your information and must not be reproduced or redistributed to any other person. Persons into whose possession this document may come are required to observe these restrictions.

This material is for the personal information of the authorized recipient, and we are not soliciting any action based upon it. This report is not to be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It is for the general information of clients of Kotak Securities Ltd. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients.

We have reviewed the report, and in so far as it includes current or historical information, it is believed to be reliable though its accuracy or completeness cannot be guaranteed. Neither Kotak Securities Limited, nor any person connected with it, accepts any liability arising from the use of this document. The recipients of this material should rely on their own investigations and take their own professional advice. Price and value of the investments referred to in this material may go up or down. Past performance is not a guide for future performance. Certain transactions - including those involving futures, options and other derivatives as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. Reports based on technical analysis centers on studying charts of a stock's price movement and trading volume, as opposed to focusing on a company's fundamentals and as such, may not match with a report on a company's fundamentals.

Opinions expressed are our current opinions as of the date appearing on this material only. While we endeavor to update on a reasonable basis the information discussed in this material, there may be regulatory, compliance or other reasons that prevent us from doing so. Prospective investors and others are cautioned that any forward-looking statements are not predictions and may be subject to change without notice. Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein.

Kotak Securities Limited has two independent equity research groups: Institutional Equities and Private Client Group. This report has been prepared by the Private Client Group. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, target price of the Institutional Equities Research Group of Kotak Securities Limited.

We and our affiliates/associates, officers, directors, and employees, Research Analyst(including relatives) worldwide may: (a) from time to time, have long or short positions in, and buy or sell the securities thereof, of company (ies) mentioned herein or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company/company (ies) discussed herein or act as advisor or lender / borrower to such company (ies) or have other potential/material conflict of interest with respect to any recommendation and related information and opinions at the time of publication of Research Report or at the time of public appearance. Kotak Securities Limited (KSL) may have proprietary long/short position in the above mentioned scrip(s) and therefore may be considered as interested. The views provided herein are general in nature and does not consider risk appetite or investment objective of particular investor; readers are requested to take independent professional advice before investing. This should not be construed as invitation or solicitation to do business with KSL. Kotak Securities Limited is also a Portfolio Manager. Portfolio Management Team (PMS) takes its investment decisions independent of the PCG research and accordingly PMS may have positions contrary to the PCG research recommendation. Kotak Securities Limited does not provide any promise or assurance of favourable view for a particular industry or sector or business group in any manner. The investor is requested to take into consideration all the risk factors including their financial condition, suitability to risk return profile and take professional advice before investing.

The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

No part of this material may be duplicated in any form and/or redistributed without Kotak Securities' prior written consent.

Details of Associates are available on www.kotak.com

Research Analyst has served as an officer, director or employee of subject company(ies): No

We or our associates may have received compensation from the subject company(ies) in the past 12 months.

We or our associates have managed or co-managed public offering of securities for the subject company(ies) in the past 12 months: No

We or our associates may have received compensation for investment banking or merchant banking or brokerage services from the subject company(ies) in the past 12 months. We or our associates may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company(ies) in the past 12 months. We or our associates may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report. Our associates may have financial interest in the subject company(ies).

Research Analyst or his/her relative's financial interest in the subject company(ies): Time Technoplast - Yes

Kotak Securities Limited has financial interest in the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report: Adani Ports, AIA Engineering, Apollo Tyres, Arvind Ltd, Ashok Leyland, Bajaj Auto, Bharat Electronics, Chennai Petroleum, Dilip Buildcon, Engineers India, Escorts, Hero MotoCorp, Hindustan Unilever, Hindustan Zinc, India Cement, ITC, JSW Steel, KNR Construction, L&T, Marico, Maruti Suzuki, Mahanagar Gas, MRPL, National Aluminium, NBCC, NCC, NIIT Tech, NMDC, Oil India, Petronet LNG, Phoenix Mills, PNC Infratech, Tata Motors, Tata Sponge Iron, Ultratech Cement, Voltas - Yes

Our associates may have actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report.

Research Analyst or his/her relatives has actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report: No.

Kotak Securities Limited has actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report: No

Subject company(ies) may have been client during twelve months preceding the date of distribution of the research report.

"A graph of daily closing prices of securities is available at <https://www.nseindia.com/ChartApp/install/charts/mainpage.jsp> and <http://economictimes.indiatimes.com/markets/stocks/stock-quotes>. (Choose a company from the list on the browser and select the "three years" icon in the price chart)."

Kotak Securities Limited. Registered Office: 27 BKC, C 27, G Block, Bandra Kurla Complex, Bandra (E), Mumbai 400051. CIN: U99999MH1994PLC134051, Telephone No.: +22 43360000, Fax No.: +22 67132430. Website: www.kotak.com/www.kotaksecurities.com. Correspondence Address: Infinity IT Park, Bldg. No 21, Opp. Film City Road, A K Vaidya Marg, Malad (East), Mumbai 400097. Telephone No: 42856825. SEBI Registration No: INZ000200137 (Member of NSE, BSE & MSE), AMFI ARN 0164, PMS INP000000258 and Research Analyst INH000000586. NSDL/CDSL: IN-DP-NSDL-23-97. Our research should not be considered as an advertisement or advice, professional or otherwise. The investor is requested to take into consideration all the risk factors including their financial condition, suitability to risk return profile and the like and take professional advice before investing. Investments in securities market are subject to market risks, read all the related documents carefully before investing. Derivatives are a sophisticated investment device. The investor is requested to take into consideration all the risk factors before actually trading in derivative contracts. Compliance Officer Details: Mr. Manoj Agarwal. Call: 022 - 4285 8484, or Email: ks.compliance@kotak.com.

In case you require any clarification or have any concern, kindly write to us at below email ids:

- **Level 1:** For Trading related queries, contact our customer service at 'service.securities@kotak.com' and for demat account related queries contact us at ks.demat@kotak.com or call us on: Toll free numbers 18002099191 / 1800222299, Offline Customers - 18002099292
- **Level 2:** If you do not receive a satisfactory response at Level 1 within 3 working days, you may write to us at ks.escalation@kotak.com or call us on 022-42858445 and if you feel you are still unheard, write to our customer service HOD at ks.servicehead@kotak.com or call us on 022-42858208.
- **Level 3:** If you still have not received a satisfactory response at Level 2 within 3 working days, you may contact our Compliance Officer (Mr. Manoj Agarwal) at ks.compliance@kotak.com or call on 91- (022) 4285 8484.
- **Level 4:** If you have not received a satisfactory response at Level 3 within 7 working days, you may also approach CEO (Mr. Kamlesh Rao) at ceo.ks@kotak.com or call on 91- (022) 4285 8301.